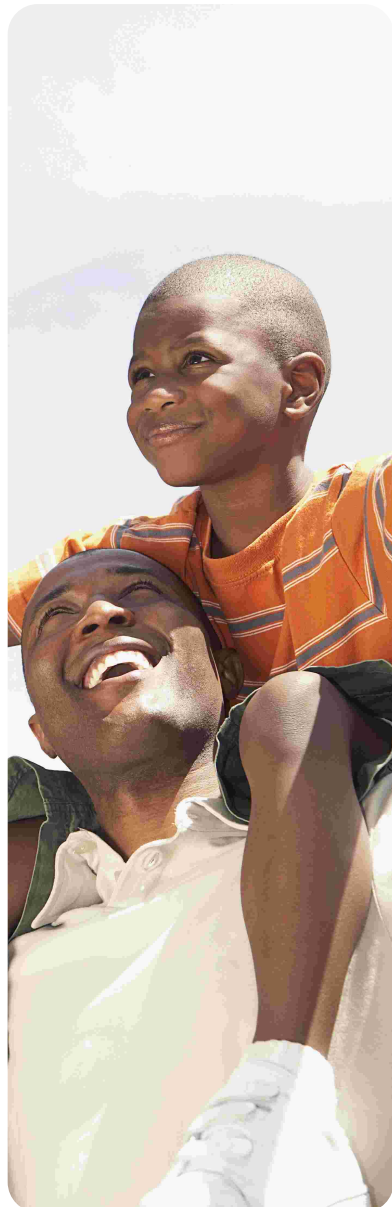


Shackleton Life Endurance Policy

Underwritten by Old Mutual Alternative Risk Transfer Limited, a registered long term insurer Reg No 1997/008994/06

Shackleton Life's Endurance Policy value Proposition

Shackleton Life's Bond Protection Endurance Policy offers you peace of mind that, in the event of death, disability, dread disease or retrenchment, your bond or debt with the financial institution is settled or paid for during your time of need. It is Bond Protection Insurance that is easily accessible, giving you **Choice, Convenience** and **Expertise** as we offer an affordable insurance product to protect your home. The Endurance policy is flexible allowing you to keep your Life Cover and Benefits should you pay off your bond or sell your property. Our simple and quick approval process can ensure that your financial needs are adequately met and that your most important asset is protected for Life.



Benefits

1. **Whole Life Policy** - *Policy is a whole of life policy that can be kept, as a Life Policy should you pay off your bond or sell your property.*
2. **Flexibility** - *protects the bond when you have outstanding debt to the financial institution, and provides life insurance for your beneficiaries should you pay off or sell your property.*
3. **Death Benefit (Whole of Life)** - *pays a lump sum directly to the home loan account within 48 hours of receiving all the documentation on a valid claim.*
4. **Instalment Protection Benefit** - *covers the Bond Instalment in the event of illness, injury, temporary and permanent disability.*
5. **Permanent Disability Benefit** - *pays a lump sum directly to the home loan account in the event of a valid disability claim.*
6. **Dread Disease** - *pays a lump sum directly to the home loan account in the event of a valid Dread Disease claim allowing you to focus on getting better.*
7. **Retrenchment** - *covers the Bond instalments for up to 6 months while you focus on finding new employment.*
8. No medicals or HIV test required.
9. Two lives may be insured under one policy, thereby providing a more affordable premium.
10. The policy can be ceded to any financial institution.
11. The policy will pay the full Death Benefit on death even if the Instalment Protector Benefit has been claimed.
12. While a valid Instalment Protection Benefit is being claimed, all the policy premiums due during that period do not have to be paid.
13. The Instalment Protection Benefit converts to an Income Benefit should the bond have been paid off and you keep the policy.
14. Up to R2 000 000 cover.
15. **Ease of application** - *we handle all the paperwork ensuring you ease of application.*
16. May increase or decrease your cover to suit your home loan requirements.
17. Up to 3 months free Death Cover while the bond registration is pending.
18. In the case of a valid Instalment Protector claim those benefits that were due in the 90-day deferred period will be paid in arrears.
19. Direct payment of benefits into your home loan account.

Shackleton Life Endurance Policy

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Bond Assurance when you need it.



You can enjoy peace of mind knowing your family home will remain exactly that.

It is a fact that the average South African Household is dramatically underinsured and only has half the life and disability cover required to cover their needs. In fact there is a massive R10 trillion underinsurance prevalent in the country today.

What would happen to your Bond in the event of your Death, Disability, Dread Disease or retrenchment?

If you died or were suddenly disabled, would your family, already devastated, also have to deal with a sudden, radical change in lifestyle - possibly even having to move out of your home and its wonderful memories?

We know... Its horrible to even think about... But Shackleton Life's Endurance Policy is tailor-made to take care of your home loan obligations when you can't.

Ask yourself the following questions;

- Do you have dependents that rely on your income?
- Would your dependents be able to afford to keep the home in the event of your death?
- Does your family rely on you to pay your monthly home loan instalments?
- Who will take care of your home loan when you cant due to illness, injury or disability?
- Would you be able to afford your home loan instalments in the event of you being retrenched?

These questions can be daunting, HOWEVER Shackleton Life's Endurance Policy takes care of all these worries.

Peace of Mind

Shackleton Life have devised an affordable Bond Protection Insurance product that is designed specifically to protect your bond, this Bond Protection Insurance covers your bond in the event of death, covers the instalment in the event of temporary and permanent disability, covers a dread disease and protects your instalment in the event of retrenchment.

It offers

- A Death Benefit
- An Instalment Protector Benefit for temporary and permanent disability
- Lump Sum Disability Benefit
- A Dread Disease Benefit
- A Retrenchment Benefit

Shackleton Life Policy Benefits

Death Benefit (Whole of Life)

In the event of death, Bond Protection Insurance will pay a benefit equal to the sum assured. If the sum assured amount is greater than the outstanding home loan balance, the payment will provide for additional funds that will be paid into the home loan account. The excess funds will then be paid to the estate. If your chosen cover amount is less than the outstanding home loan amount, your estate will be required to repay the balance. The maximum sum assured amount is R2 000 000.

If you have paid off your bond or sold your property, you may keep the cover as a Whole of Life Insurance Policy to pay to your nominated beneficiary.

Instalment Protector Benefit option

If you are prevented as a result of illness or bodily injury from earning an income for a period of 90 days or more, Bond Protection Insurance will pay the monthly home loan instalments whilst you remain unable to work. You are given the option to select either a full benefit that will offer comprehensive cover, or a reduced benefit of 24 months, which will provide a more affordable premium but reduced levels of cover.

This benefit converts to an Income Benefit should you keep the policy after paying off your bond or selling the property.

The following options can be selected at the beginning of the term:

24-Month Benefit

- Offers lower levels of security for a lower premium
- Covers the instalment while you are unable to perform your own occupation
- No more than 24 instalments will be paid over the term, thereafter the benefit will cease.

Full Term Benefit

- Offers comprehensive cover for a higher premium
- For the first 24 months covers the instalment while you are unable to perform your own occupation
- From the 25th month covers the instalment while you are unable to perform your own occupation or any other occupation reasonably fitted due to standard of education, training, experience or ability.



Permanent Disability Benefit option

If you are totally and permanently disabled and prevented from earning an income for a period of 90 days or more, then Bond Protection Insurance will pay:

- Your home loan instalments for the first 24 months while you are unable to perform your own occupation.
- If after this period you are totally and permanently disabled, you are unable to perform your own occupation or any other occupation reasonably fitted due to standard of education, training, experience or ability, Bond Protection Insurance will pay a benefit equal to the sum assured, thereafter the policy will cease.

Retrenchment Benefit option

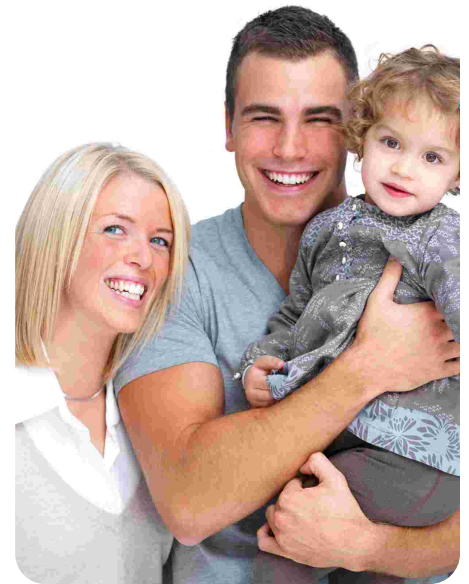
- If you are retrenched for a period longer than 30 days, Shackleton Life will pay the home loan instalments for up to 6 months, allowing you the peace of mind whilst finding alternative employment.
- Benefit will be paid for a maximum period of 6 months and then the benefit will cease.

Dread Disease Benefit option

- If you are diagnosed with any of the Dread Diseases covered being: **Heart attack, Stroke, Cancer, Coronary Artery Bypass Graft, Heart Valve Surgery, Renal Failure, Major Burns, Major Organ Transplant, Paralysis, Coma, Blindness, Loss of Limb**; Bond Protection Insurance will pay the sum assured after a period of 90 days, allowing you to concentrate on your recovery. If the sum assured is greater than the outstanding balance, the difference will be paid into the home loan account. Once you have claimed the Dread Disease Benefit the policy will cease.

Shackleton Life Terms and Conditions

Minimum Entry Age	18 Next birthday
Maximum Entry Age	60 Next birthday
Maximum Expiry Age (Death)	Whole of Life Policy
Expiry age (Disability & Retrenchment)	Policy anniversary prior to 65th birthday
Expiry age (Dread Disease)	Policy anniversary prior to 80th birthday
Instalment Protector Options	24 Months or Full Term
Maximum Sum Insured	Bond amount up to R2 000 000
Minimum Sum Insured	Bond amount from R10 000
Minimum Monthly Premium	R75 per month
Minimum Annual Premium	R900 per year
Loans	No loan facility will be available
Surrender Values	None



Important Notes on Shackleton Life's Endurance Policy

The Shackleton Life Endurance policy underwritten by OMART is a pure risk product that pays out a set Death Benefit and / or Instalment Protector (if selected), Retrenchment (if selected) and Dread Disease (if selected) Benefit as selected by the policyholder. In the event of a valid claim, the Death Benefit and / or Instalment Protector, Retrenchment and Dread Disease Benefit as stipulated in the policy document, will be paid into the home loan (bond) account against which the policy is ceded.

Termination of benefits

- The Death Benefit is a Whole of Life Benefit.
- The Dread Disease Benefit will terminate on the policy anniversary preceding the life assured 80th birthday
- The Instalment Protection Benefit, Permanent Disability Benefit and Retrenchment Benefit will terminate on the policy anniversary preceding the life assured 65th birthday
- On the payment of the sum assured amount on the Death, Permanent Disability or Dread Disease of the life assured, the policy would terminate.
- When premiums are not paid within the 30 day grace period and the policy lapses.
- On termination or repayment of the underlying home loan, the policy may continue as a Whole of Life policy. The Instalment Protection Benefit and Retrenchment Benefit will convert to an Income Benefit. It is the life assured's responsibility to nominate a beneficiary.

Termination of Retrenchment Benefit: The Retrenchment Benefit in respect of the life assured will cease on the earlier of:

- the payment of 6 (six) Loan Instalments under this benefit; or
- the date of the life assured's 65th (sixty-fifth) birthday; or
- the re-employment of the life assured; or
- the expiry of the Period of Insurance.

Exclusions

Pre-existing conditions

- If the life assured dies within 24 months of commencement of insurance, or date of any reinstatement, or increase in cover, due to any condition, physical defect, illness, bodily injury or disability which the life assured was aware of and or received medical advice or treatment for during the 24 months prior to commencement date, or date of any reinstatement, or increase in cover, no claim will be paid and all premiums paid will be forfeited.
- If the life assured becomes disabled while the policy is in force due to any condition, physical defect, illness, bodily injury or disability which the life assured was aware of and or received medical advice or treatment for during the 24 months prior to commencement date, or date of any reinstatement, no claim will be paid and all premiums paid will be forfeited.

In the event of any increase in the amount of any of the benefits due to any subsequent written request, the aforementioned stipulation will apply in respect of such increase with effect from the date of such increase.

Suicide or suicide attempt

- If the life assured dies or becomes disabled, whether sane or insane, by his or her own intentional act within 24 months of the commencement date or date of any reinstatement, or increase in cover, no claim will be entertained or paid and all premiums paid to date will be forfeited.

Psychological disorders

No Instalment Protection or Disability claim will be admitted if the claim results directly or indirectly from any of the following;

- depression or dysthymia, whether as an episode or disorder, or as part of the symptom complex of another psychiatric diagnosis;
- post traumatic stress disorder;
- fibromyalgia
- chronic fatigue syndrome and its synonyms.

Back and neck conditions

No Instalment Protection or Disability claim will be admitted if the claim results, directly or indirectly, from any back or neck condition, unless it qualifies as one of the following, unless covered under a Dread Disease Benefit;

- paraplegia
- quadriplegia
- malignant tumours of the spinal cord and vertebral column
- failed back syndrome after multiple spinal operations
- fractures of the spine.

General exclusions

No claim will be admitted if the claim results directly or indirectly from any of the following;

- The life assured being affected (temporarily or otherwise) by alcohol or drugs, other than as prescribed by a medical practitioner.
- The life assured committing any breach of criminal law.
- The life assured participating in war, riots, civil commotion, terrorism or military action
- The life assured being participating in a hazardous sport/activity.

Retrenchment exclusions

No Retrenchment claim will be admitted if the claim results directly or indirectly from any of the following;

- the life assured resigned, retired or accepted voluntary retrenchment or redundancy
- the life assured was aware at the Commencement of Insurance or had reasonable grounds for believing that he/she would become unemployed, retrenched or redundant
- the life assured lost his/her job due to theft, fraud, dishonesty or any misconduct on his/her part, or received in the 6 (six) months prior to the Commencement of Insurance one or more verbal or written reprimands which constituted part of his/her employer's disciplinary procedures
- the life assured had not been employed on a fulltime permanent basis for at least 12 (twelve) consecutive months at the time he/she was retrenched
- life assured was self employed, or employed as a partner in a partnership, a member of a close corporation or a director of a company, or employed in a business owned by a family member of his/hers, or where the life assured undertook seasonal work, or where unemployment is a regular feature of his/her work

- the life assureds' unemployment was caused by or due to:

- 1) A strike, labour dispute or industrial action whether the life assured was participating or not
- 2) Pregnancy, childbirth, illness or injury
- 3) Expiry of the fixed term of a renewable contract of employment
- 4) Caused by any lawfully constituted authority nationalising, confiscating or commandeering the assets of his/her employer

Replacement of policies

It may not be in your interest to cancel or stop paying premiums on an existing policy in order to take out a new one. It is important that you understand the effects that this might have on your financial planning. Among the potential implications, costs and consequences of a replacement are;

- Payment of new charges
- Future insurability
- Loss of cover

Right to cancel

A 30-day Cooling-off period is applicable, this means the policy may (if the cessionary approves) be cancelled in the first 30 days, and any premiums paid will be refunded.

Premiums

The premiums payable is not level or guaranteed during the term of the policy and may be reviewed and amended by the underwriter as follows;

- On the anniversary of the commencement date of the policy.
- If the cover amount or any of the terms of the policy are amended.
- On the advice of OMART chief actuary to reflect the claims experience of the relevant risk pool into which the policy is categorized, economic experience and overall experience of the product.

In the case of a change above the underwriter will give the life assured one months notice of the altered premium.

The premium payable under the policy is recalculated, under the above circumstances, based on, without limitation, the amount, the age, gender, smoking habits and socioeconomic rating factors of the life assured.

Changes to policies

- Shackleton Life's Endurance Policy provides flexibility in that you are able to choose the benefits you want in accordance to your needs and budgetary constraints. It also allows you to increase or decrease your cover amount at any time. This flexibility allows you to include or exclude benefits at any stage as your needs change, subject to the recommencement of all exclusions, pre-existing clauses and waiting periods.
- In order to affect any changes a written request must be sent to the underwriter.

Maximum Sum Assured amount

The maximum sum assured amount cannot exceed the registered bond amount, or R2 million.

SHLE Endurance Brochure 2.17



Shackleton Life (Pty) Ltd | Co. Reg 1998/022545/07
An authorised Financial Services Provider | FSP No. 44723
Directors Gareth Kitto, Mark Lynn, Steven Main



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